



**NGĀI
TUKAIRANGI**
TRUST



Ngāi Tukairangi Trust

AGM REPORT

2022

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Mihimihi

E tama waha kore maranga mai ki runga
whīiki tō kahu
ka tū tāua e
hau raranga noa i raro o Ōtūmoko
ka huri ō mata e

Wiremu, Amokeiha, Hakopa, Charlotte koutou mā
ko Hohepatūranga me ō koutou karanga wairua
kauria ngā wai tuku kiri o te tini, o te mano
ki tua o Kārewa
ki reira okioki pai mai ai

Tēnā tātou, ngā makeretanga iho o Tūkairangi
i ngā tini āhuatanga o te wā

AGM AGENDA

Saturday, 29th October 2022
10.00am – 2.00pm
Registrations open from 9.30am

Trustpower Baypark
81 Truman Lane, Mount Maunganui, 3175

1. Karakia
2. Mihimihi
3. Introduction of Trustees
4. Apologies and Proxies
5. Annual Report 2022
 - a. AGM Minutes 2021
 - b. Chairpersons Report 2022
 - c. CEO Report 2022
 - d. Financial Report 2022
 - e. Distributions Report 2022
6. Shareholder Resolutions
 - a. That the Financial Statements for the year ended 28 February 2022 are approved
 - b. That William Buck be appointed as auditor for the year ending 28 February 2023
 - c. That \$2,100,000 is approved for owner's dividends
 - d. That \$160,000 is approved for community and beneficiary grants
7. Trust Order Changes

Amend clause 4 as follows

4. To Employ
 - a. To engage, employ, and dismiss managers, secretaries, servants, agents, workmen, solicitors, accountants, forestry or other consultants, surveyors, engineers, valuers, and other professional advisers required to carry out the powers of the trustees and to fix their remuneration;

b. To engage from the beneficial owners, associate trustees to assist the trustees to achieve the objects of the Trust.

Amend clause 15 as follows

15. To Make Grants to Kaumatua
To make grants for ~~education~~ kaumatua purposes from profits approved for that purpose by resolution at an annual general meeting to any beneficial owner who has reached kaumatua status in accordance with a policy to be fixed by resolution at a general meeting.

Amend clause 20 as follows

20. Notice of General Meeting
 - a. A general meeting of the beneficial owners (whether at an annual, general meeting, or a special general meeting) shall be convened by posting, whether by electronic means or physical post, at least fourteen (14) days before the date of the meeting, to every beneficial owner whose postal address or email address is recorded in the share register, notice in writing of the time and place of the meeting and of the business proposed to be transacted thereat.
 - b. Any reports to be presented at the annual general meeting or special general meeting are to be posted, whether by electronic means or by physical post, to every beneficial owner whose postal address or email address is recorded in the share register.



17. To Administer Unclaimed Dividends

Where the trustees have declared a dividend in accordance with clause 16, and a beneficial owner's dividend remains unclaimed after 3 months or the trustees have set a minimum distribution figure before payment of the dividend is effected (in either case, **the unclaimed dividends**):

- a. the trustees shall pay all unclaimed dividends into a separate interest-bearing account (the putea account);
- b. any interest earned on the unclaimed dividends in the putea account shall belong to the trust and may be used for the business of the trust;

c. the trustees may use the unclaimed dividends for the business of the trust but must account for the unclaimed dividends as liabilities in the Annual Accounts and must pay any unclaimed dividend (without interest) to a beneficial owner or his or her legal representative upon the unclaimed dividend being lawfully claimed or upon the minimum distribution figure being met within 20 working days.

8. Election of Trustees

a. Ratahi Cross and James Lambert retire by rotation and being eligible, offer themselves for re-election.

9. General Business

10. Karakia

TRUSTEE PROFILES

RATAHI CROSS



IOD Member

Ratahi Cross has been a trustee since 2007. He has a background in natural science specialising in native flora and fauna. He holds a science qualification and lectured in Māori history for several tribes in his role at Te Whare Wānanga o Awanuiārangi.

Ratahi is the chairman of several trust boards throughout the eastern areas of the North Island. He is currently the chairperson of our Ngāi Tukairangi Trust, the largest Māori kiwifruit grower in New Zealand. Ratahi is also chair of Te Awanui Hukapak Ltd, and he is a director on Seeka Ltd, a public listed company. He is also part of the Business Board for the Federation of Māori Authorities.

He is really proud to acknowledge that our Trust is the largest Māori shareholder in Zespri and Te Awanui Huka Pak.

NEIL TE KANI



IOD Member

Neil Te Kani has been a trustee since 2003. Neil has a wealth of kiwifruit industry experience and takes his role as trustee very seriously.

He is a trustee on several other boards, including Mangatawa Incorporation, Ranginui 12, Tukairangi Investments Ltd and Orea Trust. He previously served as a delegate for the New Zealand Kiwifruit Growers and the Māori Kiwifruit Growers.

He is currently employed by Seeka Industries Limited to advance closer working relationships with Māori kiwifruit growers throughout the industry, and prior to that, he was the executive director of Te Awanui Hukapak Ltd. Neil has also led several Māori export delegations with Zespri International Ltd to European and Asian countries.

NGAWA HALL



IOD Member

Ngawa Hall has been a trustee since 2003. During that time, she has served on various sub-committees including operations, education grants and finance. She currently oversees the International Investment Committee and is a member of the Audit and Risk Committee. Ngawa is also a director on Ngāi Tukairangi Investments.

Ngawa brings experience in policy and program development, strategic and business planning, brokerage, facilitation and financial project management. She is also involved in hapū matters for both Ngāi Tukairangi and Pirirakau Hapū, as well as being an active participant with Whareroa and Tutereinga Marae.

Ngawa has over twenty years' experience working in the public sector. She is a Principal Advisor for Te Puni Kōkiri and is currently on secondment to her national office working with a small team to establish a new housing unit within the Strategy, Finance and Performance Directorate of Te Puni Kōkiri. This unit focuses on a partnered approach with Ministry for Housing and Urban Development to support whānau, hapū, iwi, and Māori to realise their housing aspirations.

Ngawa is still involved in the Tauranga Regional Office, leading large papakainga developments across the Waiariki and Waikato regions. She has led a number of initiatives over the years, including the Māori housing network, Treaty settlements, legislative reviews and other important matters of interest to Māori.

HELEN TE KANI MATENGA



IOD Member

Helen was elected as a trustee in 2014. Helen brings a wealth of experience in tertiary education and community advancement and has a genuine passion for people, whānau ensuring that fairness and equity transpires to those most in need.

Helen has strong leadership and communication skills. She is the chairperson of the Grants, and Education Committee, she is a director of the Tauranga Moana Miro GP, trustee of Hungahungatoroa IB2B2 Trust, chairperson of Hungahungatoroa Marae Inc, hapū representative of the Tauranga Moana Trust Board and she is also an Institute of Director member.

Helen is currently working towards a Bachelor in Business and has completed director essential courses in governance and finance.

JOSHUA GEAR



**Bachelor of Laws (Hons) – University of Waikato
IOD Member**

Joshua was elected to the Trust in 2013. In addition to his role as trustee, he also holds governance roles as a director on several Ngāi Te Rangī iwi corporate entities.

Joshua has practiced professionally as a barrister and solicitor since 2008. He specialises in resource management, local government, Te Tiriti, and Te Ture Whenua Māori.

Joshua was brought up in Matapihi and has whakapapa connections to Hungahungatoroa marae through his koroua Pōtahi Gear, to Waikari Marae through his koroua and kuia Pōtahi and Eileen Gear, and Whareroa Marae through both his kuia Merania Nepia and Eileen Gear.

JAMES LAMBERT



**Bachelor of Commerce – University of Auckland
IOD Member**

James was elected as a trustee in 2019. He is currently the operations manager for a family owned packaging company in Auckland. He brings managerial and operational experience from various roles in the retail sector to his current trustee position.

James has completed a course in trustee training through the Māori Land Court. He looks forward to increasing his knowledge of governance within the Trust and hopes to continue the impressive foundational work already laid out by previous trustees. James is proud of the continued economic and cultural success of our Trust. He has served on the Finance Committee, Grants and Education Committee and is currently a member of the Audit and Risk Committee.

HELEN ELLIS



**Bachelor of Social Sciences
– University of Waikato, IOD Member**

Helen was elected as a trustee in 2021. She has a health and disability, and community support services background, complimented with qualifications in mental health and addictions, public health, social sciences and business administration. She has over 35 years of management committee experience as an elected school trustee, and a Hungahungatoroa 1B2B2 Trust trustee.

Helen is employed as a community response coordinator for Whaioranga Trust where she provides advocacy, mental health and social

services support for whānau in the community. She has a wealth of professional and practitioner experience in both kaupapa Māori and mainstream services. She is an advocate for life-long learning and aspires to embrace every opportunity to grow her trustee skills on this board.

She values – tika, pono, aroha and her commitment to whānau, marae, hapū and iwi display a strong community focus which Helen brings to her role. She is currently a member of the Grants and Education Committee.







TUATAHI ANNUAL REPORT

CHAIRPERSONS' REPORT



**E ngā rangatira, e ngā koroua me ngā kuia,
e ngā whānau maha, nau mai haere mai ki te hui ā tau o te poari ahu
whenua o Ngāi Tukairangi. Nō reira, tēnā koutou, tēnā koutou, tēnā
tatou katoa.**

On behalf of the board, I would like to welcome you, the owners, to the Annual General Meeting of our Ngāi Tukairangi Trust for 2022. It continues to be a difficult time for us as some of our families and friends continue to struggle with the consequences of COVID-19 and its after affects. It continues to create hardships for us all in one way or another. Although the disease has been with us for a few years now, the fear has not subsided over that time. The Board wishes all our families and indeed all the people of Aotearoa New Zealand the very best during these challenging times.

The past operational years of 2020 and 2021 have been great years for us with exceptional returns on our investments and our development. We have achieved above average results in all our orchard operations. So, I would like to take this opportunity to once again, thank Riri, Colin and their teams at Matapihi and Heretaungā for another outstanding year.

As part of our continued expansion we have purchased quite a few apple orchards in the Hawkes Bay; the Raupare Orchard in Twyford, Tukituki Orchard in Mangāteretere alongside a purchase of two further mixed fruits orchards, yet to be named, in Gisborne. The Hawkes Bay orchards will carry a mix of Rockit apples and Envy apples which are two extremely popular apples world-wide. Our new Gisborne orchards, currently grow a mixture of G3 Sungold kiwifruit, premium persimmons and mandarins.

Along with our Hawkes Bay apple orchard procurement and our Gisborne purchases, we have reduced our risk exposure to kiwifruit by a large margin.

Our investment strategies with our subsidiary company Tukairangi Investments Ltd is continuing well with a few potentially exciting acquisitions on the horizon. The role of our subsidiary company is to advance our diversity strategy to act as a risk mitigation approach for our kiwifruit investments.

I am once again pleased to provide you, our owners, with a set of accounts that reflect a positive outcome for our Trust.

Our new Chief Executive Officer, Dr Riri Ellis has settled well into her role and is making great progress in resetting our operational structures around our business portfolios which is having an immediate affect on the quality of our business services.

Our grants in community, culture, education and sports continue to be well populated with exceptional applicants who are attaining very high levels of results across all our grants categories.

As part of our growth-strategy, we are asking you, our owners to support some amendments and changes to our trust order which will be set out further in our agenda and discussed during our meeting.



Pāpaki tū ana ngā tai ki Mauao
I whakanukunukuhia
I whakanekenekehia
I whiua reretia e Hotu a
Wahinerua ki te wai
Ki tai wīwī
ki tai wāwā
Ki te whai ao
ki te ao marama
Tihei Mauriora!

Unfortunately, the perfect storm has occurred, and we have had an unusually poor kiwifruit season right across the country this year 2022. The results for this year will be reflected in next year's accounts. Wet weather, an extreme lack of labour force, a few errors in marketing and a jittery world market has combined to see some very high rates of rejection of our (New Zealand's) kiwifruit exports especially in the green hayward variety. G3 Sungold has also had an increase in rejection rates albeit at a lower level. We are not sure of the full impact on our operations, but it will be fair to say there will be an effect on our bottom line once we have worked through all the numbers. For some in the industry, this will be a terrible time and we feel for them especially green kiwifruit growers. The Board is confident that we will see our way through this current issue, but we may need to tighten our belt a little as we shore up our business to weather this storm. It is important that the Board and our operations team along with our owners are all in tune with any future changes we will need to make to secure our families business success. Forewarned is to be forearmed.

On a lighter note, the Trust has embarked on a native replanting program around our orchards as part of our environmental responsibilities. This has gone well with the removal of all noxious and invasive plant species as well as the removal of non-native trees. The project has been blessed and opened by Auntie Pua Taikato, a former trustee of the Ngāi Tukairangi Trust and a respected pakeke of our hapū. The first trees have been planted and we hope to create an

opportunity in the future for shareholders to plant a tree in memory of their tipuna in a type of glade of remembrance, a wahi tapu.

I would like to make note of the contribution made by the Bay of Plenty Regional Council who have partnered with us to make this happen.

In anticipation, our trustees would like to recommend an owner's dividend of \$2.1 million. We look forward to your support on this matter of business.

Once again, as in previous years, I would like to thank our team of trustees, whose visions and hard work keeps us moving forward - Helen Te Kani-Matenga, Ngawa Hall, James Lambert, Josh Gear, Helen Ellis, Neil Te Kani (Deputy Chair). I would also like to thank our CEO, Dr Riri Ellis, her management team and staff across our various operations throughout the country, their work for us is appreciated.

Lastly, the trustees would like to wish all our owners and whānau the very best for Christmas and the New Year.

Nāku iti noa,

Peter Ratahi Cross JP MInstD
Chairperson

CEO REPORT



It was a year ago where we were spread two metres apart from each other in this same room; unable to talk much because of our masks, and worried our conversation might transform into the transmission of the dreaded virus. Times have changed and we are more prepared than we would ever be for a further outbreak.

Tihei mauri ora!

I have enjoyed just over one year in this role and this is my second CEO report to shareholders, to which I am honoured. To reflect, my role largely covers four key areas:

- **Commercial performance** – which relates to assisting our managers grow our business consistently. Year upon year, we must ensure our managers have the necessary resources to get their jobs done.
- **Interface with governance** – I have responsibility to ensure our trustees are well informed of progress and that their knowledge and guidance is incorporated into our operations from an arm's length. They guide the vision; we make it happen.
- **Systemising continual growth** – in respect to all forms of assets, our culture, our people and our future generations. This area provides unique propositions that capture, nurture and transform our world.
- **Strategic relationships** – in respect to ensuring our Trust, our business and our whānau relate with, and to the right people, at the right time and if we are not, creating the opportunity for those types of relationships to flourish.

Strategic Approach

Last year, we took a very proactive 'growth through acquisitions' approach to our business strategically, as it is what we do best. We have also operationalised the idea of reaching \$400m - \$500m by 2030.

We need to, otherwise we will not know where we are going. We are now striving to be a 1 Billion dollar business within the next fifteen to twenty years. To achieve this, we need to think about who our friends are, and why, and what resources we need to get places.

Creating A Stronger Values Approach To Our Operations

Creating an environment where values lead business is something we strive for. Our trustees have spent some time, looking into the challenges associated with sustainability, fresh water access and use, and kaitiakitanga on the whole. Ensuring we strive to align our operations with our values ensures we are our own guardians of our future moving forward.

We have worked on those recently and posit that our five values outlined in this report serve as our bedrock. It will be inevitable in the future that we go where we have not trodden before, including purchasing land for future housing opportunities; and working more closely with our hapū, our marae and our community to do projects that we would otherwise not get done. Being values driven is paramount.

Our Cultural Heart

As a leading Māori business, we are expected to be fluent cultural leaders, and we are also expected to front foot discussions about waterways, climate change, industry changes, exporting, local government council plans and so forth. Being prepared for this work; requires us to have resources at hand. We hired a part-time policy analyst last year, and because of that commitment, we have made over ten submissions in these areas. The expectation to take a wider socio-political-environmental scan of matters will be the norm. This will form part of our cultural heart.



Tēnā kōutou katoa ngā uri whakaheke o Tapuiti. He tama nā Te Rangihouhiri, kōia nei te pou herenga i a tātou katoa. E kore nei e mutu ngā mihi aroha ki a kōutou katoa Mauri oho, mauri tū, mauri ora

Our Financial Results

We now adhere to IFRS accounting standards, instead of special purposes reporting. The financial results reflect some of those changes. The key observations from 2021 to 2022 are as follows:

- Our total operating revenue has increased from \$19.4 million to \$22.9 million and our gross profit has moved from \$13.6 million to \$15.1 million.
- Our operating surplus income has decreased from \$8.3 million to \$5.1 million.
- Our net surplus after tax has decreased from \$9.7 million to \$8.1 million.
- Our total assets moved from \$174 million to \$273 million our total liabilities increased from \$29.6 million to \$80.8 million (largely due to deferred tax).
- Our net assets moved from \$144.4 million to \$192.7 million.

As at balance date. Like last year we had one major deal under contract, with the acquisition of a development block in Hawkes Bay priced at \$9m and shortly afterwards we acquired another property for \$10.45m. Our subsidiary Tukairangi Investments Ltd continued to explore opportunities as well. This year, 2022 promised to bring further opportunities and by August, we had acquired further orchard operations in Gisborne.

2023 Onwards

I still have operational finessing to perform and complete. With branches across four regions now; and several different fruit classes, we need to ensure our teams are a cohesive unit of energy working on the same vision. That will be a strong emphasis in our year moving forward.

Secondly, and most importantly, we need to take stock of the challenges that have presented themselves across our industries. For the first time since PSA, our orchard performance has been impacted upon by factors out of our control. This means, the financial resources we thought we had, won't be there and as a result, capital activities may take longer to eventuate and our shareholder returns may be impacted too. We therefore need to take heed of:

- The impact of increased labour costs and labour availability.
- The impact of freight costs nationally and internationally.
- The impact of weather unpredictability.
- The long-term impact of the pandemic on our overall health and well-being and the forecasts we prepare must take these factors into consideration.

Finally, our overall results have been great, but the turbulence felt this year through all forms of horticulture production have created concern.

If we continue to approach our business operations from an energy perspective, we will work on creating stability for us all. Thank you to our staff, our trustees, and our whānau for your ongoing support.

Nō reira, tēnā kōutou katoa

Dr Riri Ellis
Chief Executive Officer

OUR STRATEGY

OUR STRATEGIC VIEW - TŪ TANGATA, TŪ RANGATIRA

Ngāi Tukairangi Trust is committed to growing our people, and our businesses whilst ensuring our worldview is at the forefront of everything we do. By ensuring our businesses are successful, we will be more likely to contribute in the future

to enhancing our whānau health, our social and economic wellbeing, our whenua and our community. We will continue to create pathways to success, whilst also maintaining strong financial performance.



OUR VISION

Manaakitia ngā tāonga tuku iho, whaia ngā wawata, kia tū rangatira ngā tangata
Strong culture, strong business, strong people.



OUR MISSION

To lead Māori business by protecting our whenua and maximising intergenerational value for our owners.



OUR VALUES

- **Rangatiratanga**
We encourage and support leaders within our whānau and hapū to continue our legacy.
- **Manaakitanga**
We treat people how we expect to be treated; with kindness, respect and hospitality.
- **Kotahitanga**
Working together as one increases our ability to grow our Trust and our Māori businesses together.
- **Whānaungatanga**
Our whakapapa binds us and keeps us connected in Te Ao Māori. We also work with this principle when working with others.
- **Moemoea**
Through innovation and determination, the possibilities are endless.



OUR DRIVERS

We are driven by the need to be agile, and more adaptive to changes environmentally, politically, socially, economically and culturally.

- Forging new partnerships by moving beyond regional leadership.
- Being environmental champions.
- Maintaining a license to operate.
- Growing value as a collective of businesses for our whānau and stakeholders.
- Being innovative through research and development.
- Being culturally competent and astute with our Māori heritage.



OUR TRUST STRATEGY

The Trust strategy toward investments is driven by the need to:

- **Maximise** asset performance across our various investments.
- **Diversify** our asset base to increase our exposure away from kiwifruit to non-kiwifruit activities and to increase that approach well into the future.
- **Seek** out investment and partnership opportunities across the Bay of Plenty, nationally and globally.
- **Connect** our people to opportunities to enhance whānau well-being, uplift their career opportunities, and to assist them to improve their daily lives.



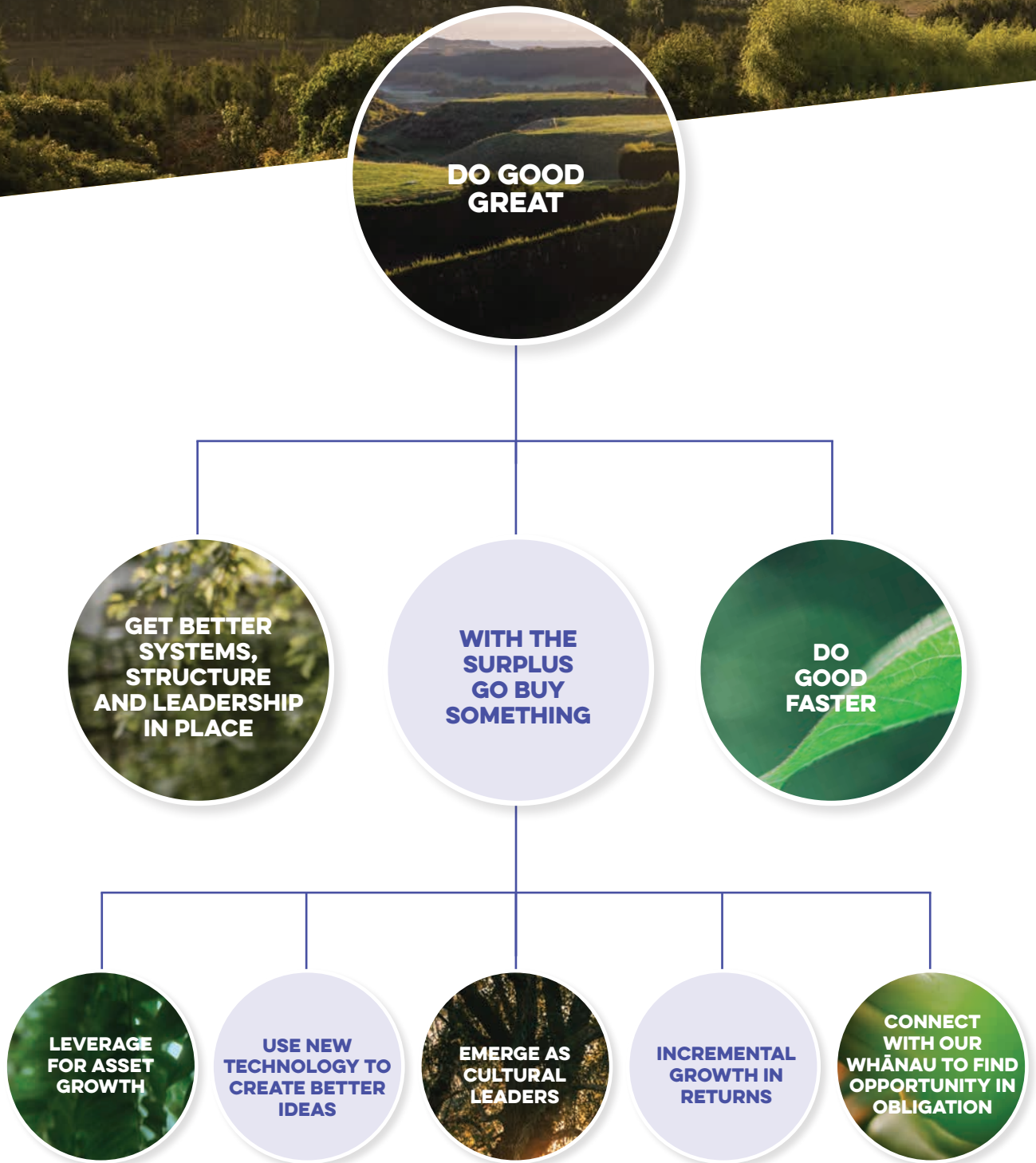


'he aha te mea nui o te ao?
Māku e kī atu, he tangata, he tangata, he tangata'

'What is the most important thing in this world?
I will say, it is people, it is people, it is people.'



WE WILL ALSO ADOPT THE FOLLOWING PRINCIPLES OF PRACTICE



INVESTMENT PROFILE AND PERFORMANCE 2022

By 2030, we will strive towards growing an asset portfolio worth \$400 million, and a net asset worth of \$250-280 million. We will also continue to diversify our investment portfolio to increase our holdings in:

- Kiwifruit
- Blueberries
- Apples
- Agribusiness
- Property
- Private equity investments
- Technology investments

OUR INVESTMENT PROFILES

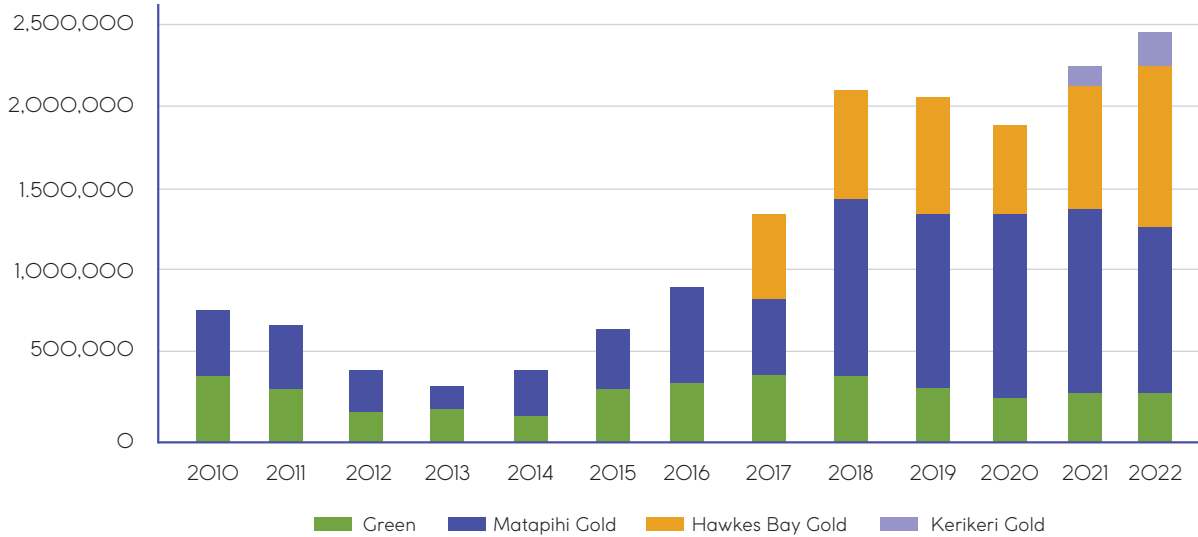
Ngāi Tukairangi Trust, is the parent of a group of businesses and investments, including the subsidiary Tukairangi Investments Ltd which is owned 100% by our Trust.

We have a number of investments across various different industries and activities. We have over 135 canopy hectares of gold and green kiwifruit orchards located in four locations throughout the country in Matapihi, Te Puke, Hawkes Bay and in Kerikeri.



We have produced a record crop of over 1.9 million trays this year across our orchards.

NGĀI TUKAIRANGI TRUST EXPORT TRAYS



Our results for 2021, have seen an excellent year with Matapihi gold and green kiwifruit performing well against industry average both in terms of yield and orchard gate returns (OGR). Heretaunga is also above Zespri average through above average trays per hectare and relatively low fruit loss, even though dry matter was low due to a poor growing season in Hawkes Bay. Kerikeri has below average OGR as they are still young vines only providing their second crop to date.

Although 2021 saw the Trust results in a positive light, it is important to note that the kiwifruit industry has experienced the worst fruit loss in many years with fruit quality impacted by labour shortages and picking damage amongst other things.

This has reduced the OGR per tray across the industry. At Matapihi, the gold returns have dropped nearly \$2.00 per tray below the average for the last three seasons. A major industry review is now underway.

Labour shortages, and particularly a shortage of experienced staff has had a significant impact on our business. Getting work done on time has been very challenging in the COVID-19 environment.

Our management teams have had a big focus on team building and keeping good relationships with our contractors. Along with this approach we have moved to employ more RSE's (Pasifika people) including directly employing them along with hiring more locals.

Finding good labour will continue to be our biggest challenge going forward. Coupled with this will be the pressure of continued wage increases and production cost increases across the business e.g. fuel and fertiliser.

Te Wariua, our 6.5-hectare leasehold Rockit apple orchard located in Havelock North will have its first harvest next year. We are also a limited partner in the Rockit 2 Orchard.



We are a limited partner in the Miro collective blueberry enterprise and grow blueberries in Te Teko across two orchards, both leasehold operations. We are also part of the Matakana Blueberry Limited Partner where we grow blueberries on Matakana Island.



We have two commercial properties located in Mount Maunganui and Tauranga. We own 16.7% of Te Awanui Hukapak Ltd, a collective of Māori trusts involved in the kiwifruit industry, it owns property, and has shares in an avocado partnership in Northland and Seeka Ltd shares.



We have several investments in shares and equity, including Zespri International, Seeka Ltd, Rokit Global Ltd and Miro Limited Partnership. We have investments in shares and equity including Craigs Investments and other private equity funds, and now Hapai partnerships.



NEW ACQUISITIONS

At the start of this financial year, we were finalising an acquisition and went on during the year to acquire four new orchards in total. We have acquired:

- Tukituki Orchard – 22ha – which is a redevelopment site that will grow apples.
- Te Raupare Orchard – 34ha – which currently produces apples, some of which will be redeveloped into new apple varieties.
- Two Gisborne Orchards – 46ha – which are two mixed crop orchards producing kiwifruit, persimmons and mandarins. We will be renaming these orchards in due course.

These acquisitions require care and attention as we operationalise them to our standards. As we become more familiar with these areas, and operations, a process of integration, consolidation and redevelopment will ensure we maximise the full potential of our orchards.

The acquisitions also mean we have increased our number of permanent staff members from 47 to 93, and we have appointed an Apple Manager specifically to work on that fruit class.

TE RAUPARE



TUKITUKI

ACQUISITIONS



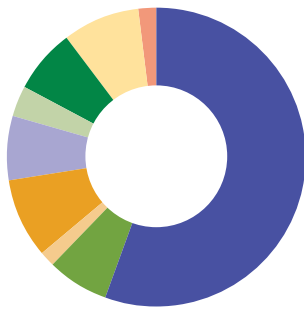
HARPER



COLLEGE

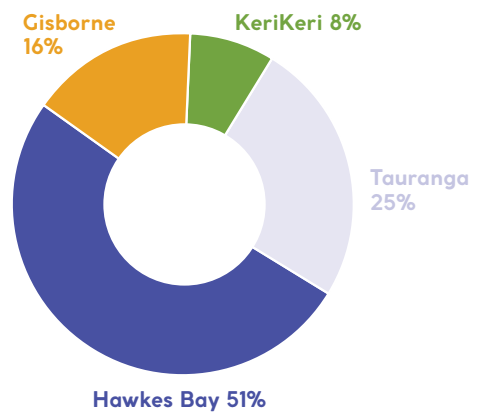
Our regional footprint now goes across four regions including Tauranga, Hawkes Bay, Kerikeri and Gisborne. Our operations go over a total area of 223.7 hectares.

VARIETAL FRUIT MIX



- Kiwifruit Gold
- Apples Rockit
- Apples Other
- Apples Envy
- Apples JuGala
- Persimmons
- Mandarins
- Kiwifruit Other

HECTARES PER REGION



SUSTAINABILITY AND ENVIRONMENTAL POLICY REVIEW

The changes to the Te Ture Whenua Māori Act 1993 prompted the Trust to be more proactive in how we oversee the impacts of local government policy and legislation.

We have advanced our understanding of our responsibility in the environmental and sustainability space, and put our hands to key projects that involve the preparation of information and submissions on a range of matters including; freshwater farm plans, the primary sector climate action partnership (he waka eke noa), Tauranga City Council long-term plan amendments, Hi-Cane reassessment, emissions trading scheme technical changes, Tauranga City Council rate remissions, the draft National Adaptation Plan, resource management reforms, the Water Services Entities Bill and the National Policy Statement for Indigenous Biodiversity.

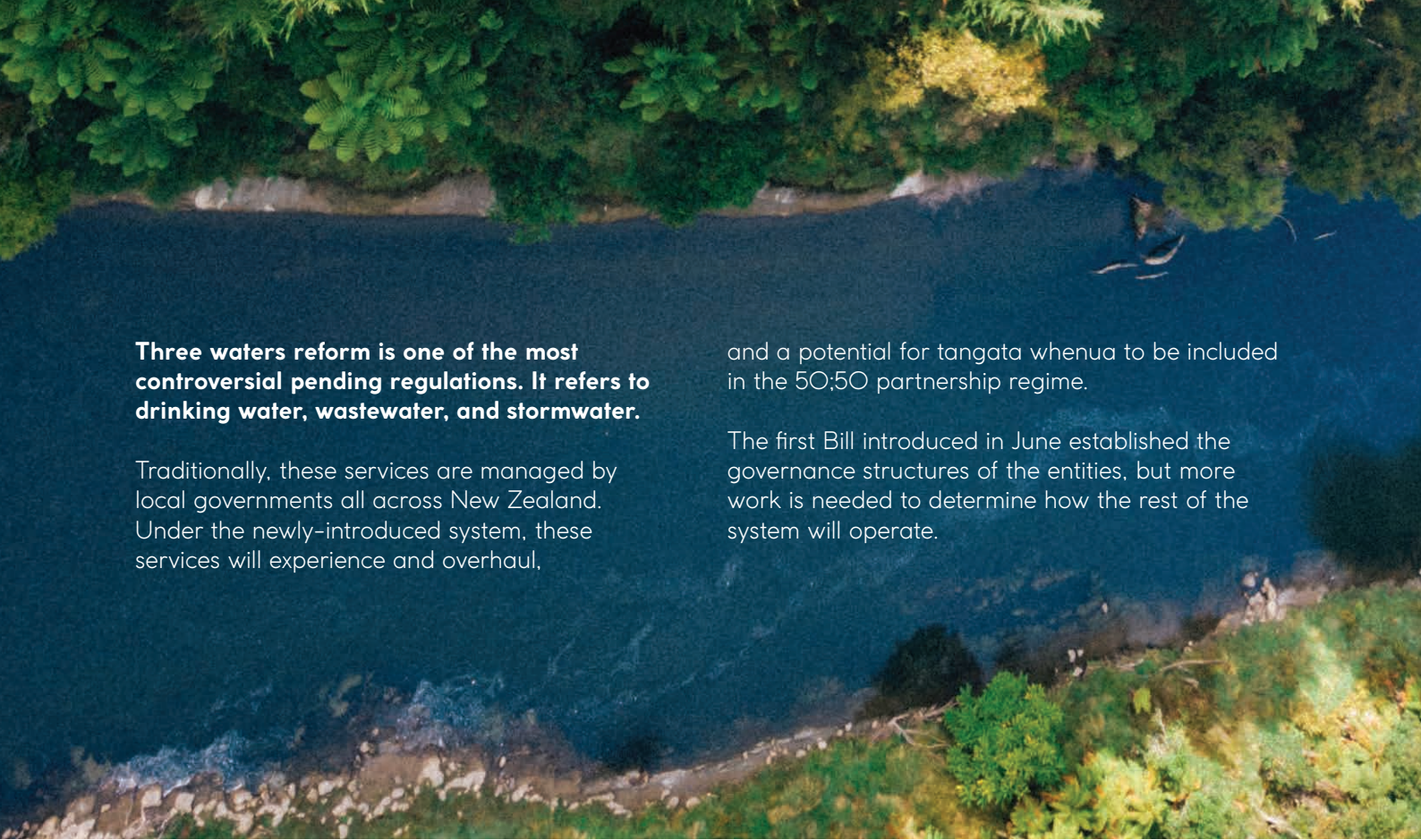
Central Government is currently undergoing transformational changes on how it prioritises freshwater and at the centre of this is Te Mana o te Wai. These changes will influence local government and will require that they give effect to it, in the management and allocation of freshwater. It is also expected in September 2022 that two new bills will be introduced to replace the Resource Management Act 1991.



The Natural and Built Environments Act aims to 'protect and restore the environment'. The Strategic Planning Act will use long-term regional spatial strategies to better integrate resource decision-making.

Across the resource management reforms and freshwater legislation are similarities which seek to combat the mismanagement of our natural environment and prepare for a more sustainable, intergenerational approach. Establishing Te Mana o te Wai and Te Oranga o te Taiao as the core concepts embeds a Te Ao Māori worldview.

There are issues and benefits with the proposed new systems and a commonality between the uncertainty around who will represent whānau/ ahi kā/hapū within these new structures. The Crown's preference will likely fall to post settlement governance entities (PSGEs). The Trust has worked, and will continue to work with the Federation of Māori Authorities to better understand these arrangements.



Three waters reform is one of the most controversial pending regulations. It refers to drinking water, wastewater, and stormwater.

Traditionally, these services are managed by local governments all across New Zealand. Under the newly-introduced system, these services will experience and overhaul,

and a potential for tangata whenua to be included in the 50:50 partnership regime.

The first Bill introduced in June established the governance structures of the entities, but more work is needed to determine how the rest of the system will operate.

OTUAWAHIA NATIVE PLANTING HARBOUR MARGIN RESTORATION PROJECT

Our Trust has partnered with the Bay of Plenty Regional Council to restore an area of Matapihi whenua not seen by shareholders in decades. The Otuawahia Native Planting Harbour Margin Restoration Project aims to provide a buffer to the protected biodiversity within the Waipu Bay Harbour.

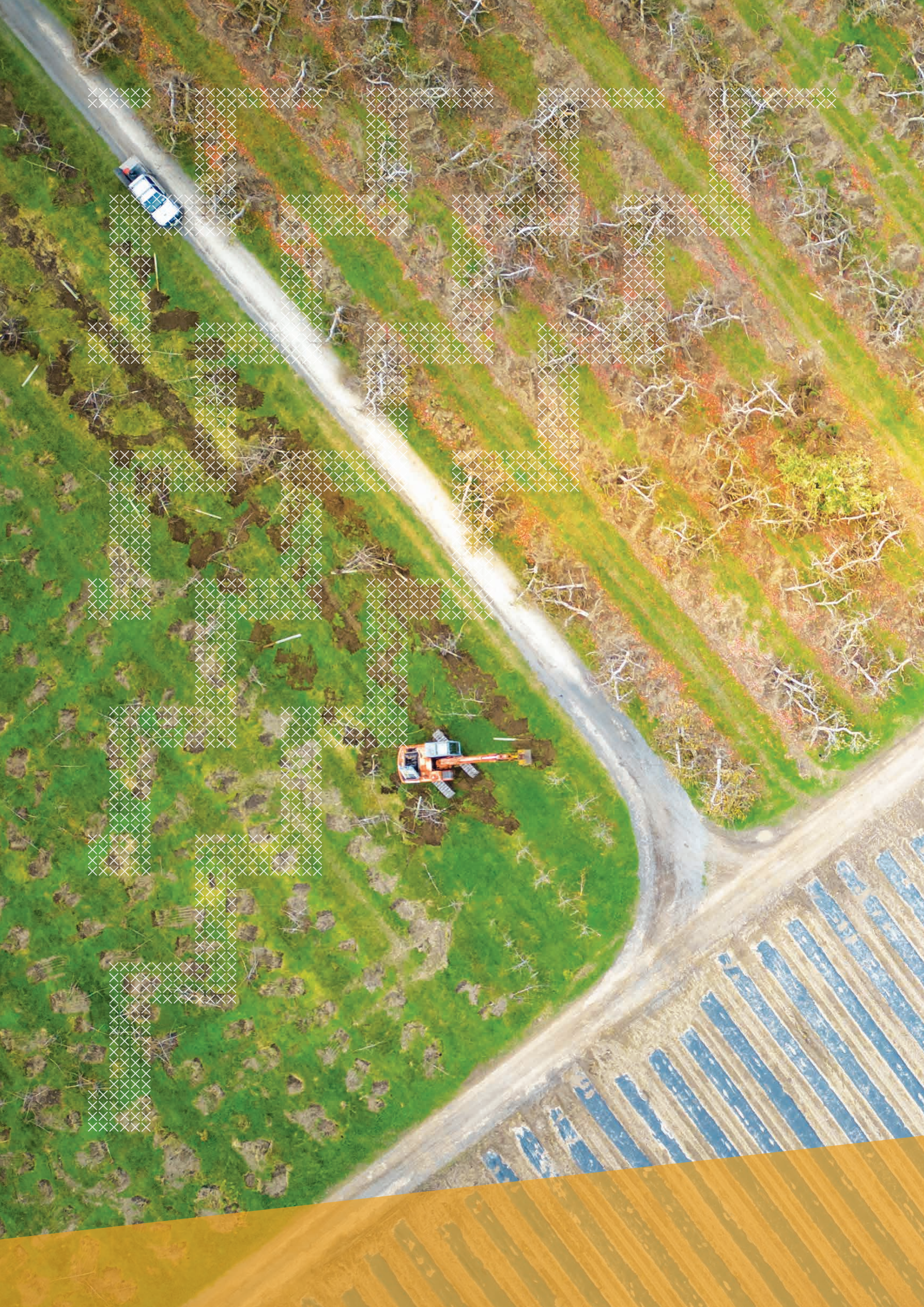
The harbour contains a small section deemed a priority biodiversity site (PBS) and is threatened by a number of pests and plants such as wooly nightshade, gorse and small-leaved privet.

The vision of our staff and whānau is to restore small sections of the Matapihi peninsula within the landblocks we are responsible for, and where we might be able to work with other whānau as well. The five year project is co-funded with the Council over its entirety.



Aside from the technical goals that are involved with the programme around the specific PBS, the preservation of natural resources through sustainable management techniques, and the protection and restoration of Te Taiao provides our staff with an invaluable opportunity to enhance their own skills within plant biology and husbandry (crop cultivation).

The first phase of the programme was completed in May and involved mulching of the area first. Following a karakai by our pakeke in the early hours of the morning, our team then planted around 4000 native seedlings with species including; kanuka, manuka, karamu, akeake, cabbage trees and makomako. These seedlings had been nurtured by our very own team during the summer months for the purpose of one day being used for this very reason.





TUARUA FINANCIAL REPORT

CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE

YEAR ENDING 28 FEBRUARY 2022

		Trust & TIL 2022	Trust 2022	Trust & TIL Non GAAP 2021	Trust Non GAAP 2021
	Note	\$	\$	\$	\$
Operating Revenue					
Fruit Revenue		22,308,147	22,308,147	18,879,303	18,879,303
Rental Revenue		598,823	-	560,966	-
Total Operating Revenue		22,906,970	22,308,147	19,440,269	18,879,303
Direct Costs					
Labour		4,987,748	4,987,748	4,241,092	4,241,092
Production Costs		1,967,963	1,967,963	793,994	793,994
Harvesting		733,511	733,511	668,835	668,835
Lease		93,336	93,336	116,094	116,094
Total Direct Costs		7,782,559	7,782,559	5,820,015	5,820,015
Gross Profit		15,124,411	14,525,588	13,620,254	13,059,288
Expenses					
Orchard Overheads		1,248,837	1,248,837	1,126,864	1,126,864
Rental Expenses		121,970	-	121,596	-
Repairs & Maintenance		676,092	676,092	398,635	398,635
Vehicle Expenses		217,076	217,076	192,844	192,844
Administration Expenses		1,495,014	1,296,651	1,136,479	946,664
Standing Charges		1,498,703	1,498,703	1,025,034	1,025,034
Total Expenses		5,257,692	4,937,359	4,001,453	3,690,041
Non-Cash Adjustments					
Depreciation	12	2,291,553	2,291,413	762,826	762,547
Amortisation of intangible assets	18	2,446,303	2,446,303	1,387,559	1,352,833
Total Non-Cash Adjustments		4,757,856	4,757,716	1,387,559	1,352,833
Total Expenses		10,015,548	9,695,075	5,354,565	5,042,874
Operating Surplus		5,108,864	4,830,514	8,265,689	8,016,414

This statement must be read in conjunction with the accompanying Notes to the Financial Statements and the Audit Report. A copy of the full financial statements can be obtained by contacting the Trust Secretary.

CONSOLIDATED STATEMENT OF FINANCIAL PERFORMANCE YEAR ENDING 28 FEBRUARY 2022

	Note	Trust & TIL 2022 \$	Trust 2022 \$	Trust & TIL Non GAAP 2021 \$	Trust Non GAAP 2021 \$
Investment Income					
Dividends Received		3,028,261	2,987,375	2,121,506	2,088,847
Interest Received		173,010	53,303	161,115	40,222
		3,201,271	3,040,678	2,282,621	2,129,069
Other Revenue					
Share of Profit (Loss) Matakana Berry LP		(40,527)	-	(31,988)	-
Share of Profit (Loss) in Rockit No2 Orchard		143,515	-	103,820	-
Share of Profit (Loss) in Oriens Capital Equity Fund LP		(92,891)	-	(24,837)	-
Share of Profit (Loss) in Tauranga Moana Miro LP		(35,442)	(17,721)	(59,840)	(29,920)
Other Revenue	5	703,378	703,378	396,618	372,757
		678,033	685,657	383,773	342,837
Other Items (Realised)					
Capital Gain on Sale of Fixed Assets		-	-	4,581	4,581
Impairment losses		(328,333)	(328,333)	-	-
Foreign Exchange gains/(losses)		(857)	-	-	-
Gain on sale of available for sale Assets		230,459	-	100,000	-
		(98,731)	(328,333)	104,581	4,581
Net Surplus Before Taxation		8,889,437	8,228,516	11,036,664	10,492,901
Less					
Income Tax Expense	9	752,742	539,860	1,324,373	1,174,818
Net Surplus After Tax		8,136,695	7,688,656	9,712,292	9,318,083
Other Unrealised Adjustments					
Changes in fair value of biological assets	16	17,289,404	17,289,404	-	-
Net Surplus After Tax and Unrealised Adjustments		25,426,099	24,978,060	9,712,292	9,318,083

This statement must be read in conjunction with the accompanying Notes to the Financial Statements and the Audit Report. A copy of the full financial statements can be obtained by contacting the Trust Secretary.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME YEAR ENDING 28 FEBRUARY 2022

		Trust & TIL 2022	Trust 2022	Trust & TIL Non GAAP 2021	Trust Non GAAP 2021
	Note	\$	\$	\$	\$
Net Surplus After Tax and Unrealised Adjustments		25,426,099	24,978,060	9,712,292	9,318,083
Items That May Be Reclassified Subsequently To Profit Or Loss:					
Unrealised foreign exchange price gains/(losses)	20	17,083	-	-	-
Total Items that may be reclassified subsequently to Profit or Loss		17,083	-	-	-
Items That Will Not Be Reclassified Subsequently To Profit Or Loss					
Changes in fair value of available-for-sale assets	20	(331,770)	(229,409)	-	-
Changes in fair value of Investment properties	17	1,476,697	-	-	-
Changes in fair value of Intangible assets	18	42,228,209	42,228,209	-	-
Changes in fair value of properties	20	22,800,523	22,800,523	-	-
Gain /(Loss) on revaluation of tangible assets	12	(10,016,500)	(10,016,500)	-	-
Deferred Tax relating to these items	13	(29,763,248)	(27,944,906)	-	-
Total Items that will not be reclassified subsequently to Profit or Loss		26,393,911	26,837,918	-	-
Total Comprehensive Income for the Year		51,837,093	51,815,977	9,712,292	9,318,083

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY YEAR ENDING 28 FEBRUARY 2022

		Trust & TIL 2022	Trust 2022	Trust & TIL Non GAAP 2021	Trust Non GAAP 2021
	Note	\$	\$	\$	\$
Opening Equity		144,422,322	138,228,720	133,315,227	127,979,095
Add Recognised Revenue & Expenses					
Net Surplus/(Deficit) After Taxation		25,426,099	24,978,060	9,712,292	9,318,083
Other Comprehensive Income		26,410,994	26,837,918	-	-
Unrealised Gains/Losses on Investments		-	-	3,412,176	2,948,917
		51,837,093	51,815,977	13,124,468	12,267,000
		196,259,414	190,044,697	146,439,695	140,246,095
Less Distributions To Owners					
Owner Dividends		(2,300,000)	(2,300,000)	(1,950,000)	(1,950,000)
Grants - Education		(35,025)	(35,025)	(34,250)	(34,250)
Grants - Other		(8,114)	(8,114)	(11,190)	(11,190)
Grants - Cultural		(40,650)	(40,650)	(1,250)	(1,250)
Grants - Sports		(4,386)	(4,386)	(3,658)	(3,658)
Grants - Kaumatua Health		(13,659)	(13,659)	(17,026)	(17,026)
		(2,401,832)	(2,401,832)	(2,017,374)	(2,017,375)
Closing Equity		193,857,583	187,642,865	144,422,322	138,228,720

This statement must be read in conjunction with the accompanying Notes to the Financial Statements and the Audit Report. A copy of the full financial statements can be obtained by contacting the Trust Secretary.

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 28 FEBRUARY 2022

		Trust & TIL 2022	Trust 2022	Trust & TIL Non GAAP 2021	Trust Non GAAP 2021
	Note	\$	\$	\$	\$
Current Assets					
Cash and cash equivalents	6	10,640,605	6,441,811	9,474,125	4,894,321
Trade and other receivables	7	3,202,656	3,171,485	1,608,364	1,579,848
Income Tax refund	9	287,943	390,845	-	-
Assets held for sale	8	1,767,682	1,767,682	-	-
		15,898,885	11,771,822	11,082,489	6,474,169
Non Current Assets					
Investments – Property	17	11,500,000	-	10,015,553	-
Investments – Joint Ventures	15	431,768	130,509	-	-
Investments – Shares	14	26,391,017	34,202,290	25,682,679	33,830,186
		38,322,785	34,332,799	35,698,232	33,830,186
Fixed Assets					
Property, Plant and Equipment	12	115,429,855	115,429,715	89,232,011	89,231,732
Biological Assets	16	17,289,404	17,289,404	-	-
Intangible Assets	18	85,428,600	85,428,600	37,978,694	37,978,694
Assets Under Construction		1,096,693	1,096,693	-	-
Right of Use Assets		10,134	10,134	-	-
		219,254,687	219,254,547	127,210,705	127,210,425
Total Assets		273,476,356	263,359,168	173,991,425	167,514,780
Current Liabilities					
Overdraft Facility	6	2,752,468	2,752,468	-	-
Trade and Other Payables	19	1,348,252	1,294,413	631,631	588,372
GST Payable		44,820	36,546	202,382	187,708
Unclaimed Dividends	25	2,180,371	2,180,371	1,695,416	1,695,416
Income Tax Payable	9	-	-	405,814	314,565
Rockit Orchard No 2 Current Account		22,516	-	133,861	-
		6,348,428	6,263,799	3,069,104	2,786,060
Non-Current Liabilities					
Borrowings	24	43,500,000	43,500,000	26,500,000	26,500,000
Deferred Liabilities	13	29,761,627	27,943,786	-	-
Finance Leases		8,718	8,718	-	-
		73,270,345	71,452,504	26,500,000	26,500,000
Total Liabilities		79,618,773	77,716,303	29,569,104	29,286,060
Net Assets		193,857,583	187,642,865	144,422,322	138,228,720
Total Equity	20	193,857,583	187,642,865	144,422,322	138,228,720

This statement must be read in conjunction with the accompanying Notes to the Financial Statements and the Audit Report. A copy of the full financial statements can be obtained by contacting the Trust Secretary.

KEY HIGHLIGHTS 2022 | REVENUE

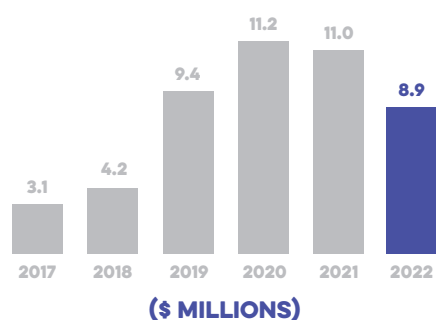


Year	Total Revenue	% Change from last year
2022	\$26.7m	20.2%
2021	\$22.2m	7.5%
2020	\$20.5m	3.5%
2019	\$19.8m	71.1%
2018	\$11.6m	66.7%
2017	\$6.9m	41.3%

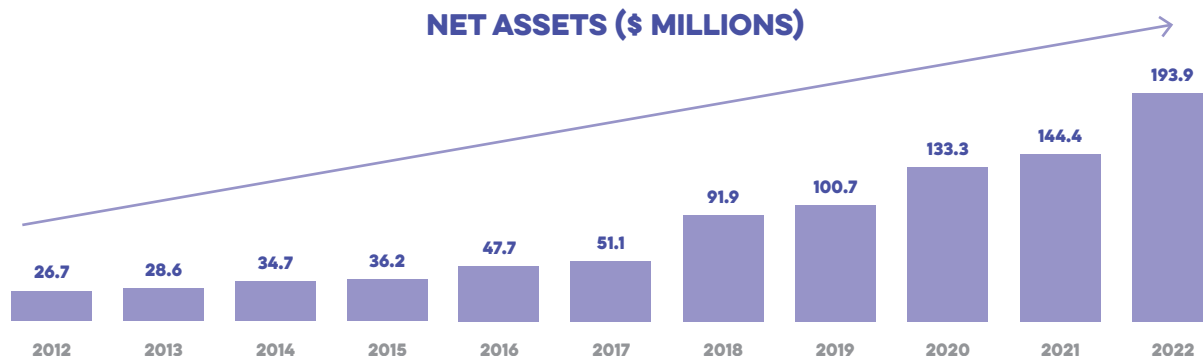
(Total revenue includes operating revenue and other revenue and investment income).

We have achieved a net surplus before tax of \$8.9m which was \$2.1m lower than 2021. This is a good result in an environment where COVID-19 has provided unprecedented pressures on businesses to perform. Although we received increased dividends from Zespri and Seeka, and higher fruit proceeds due to yields and our OGR's. This years result has also been impacted by our transition from special purpose reporting to reporting in line with international financial reporting standards.

NET SURPLUS BEFORE TAX

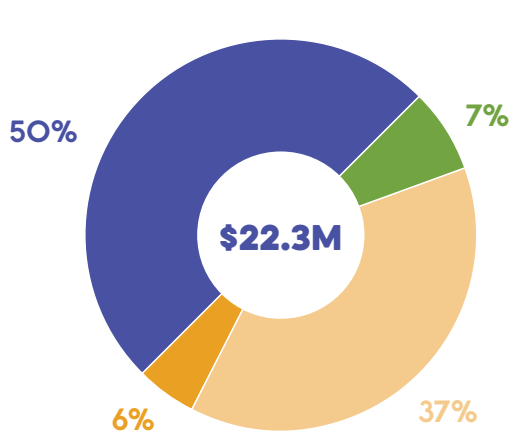


NET ASSETS (\$ MILLIONS)



KEY HIGHLIGHTS 2022 | KIWIFRUIT

FRUIT REVENUE COMPOSITION

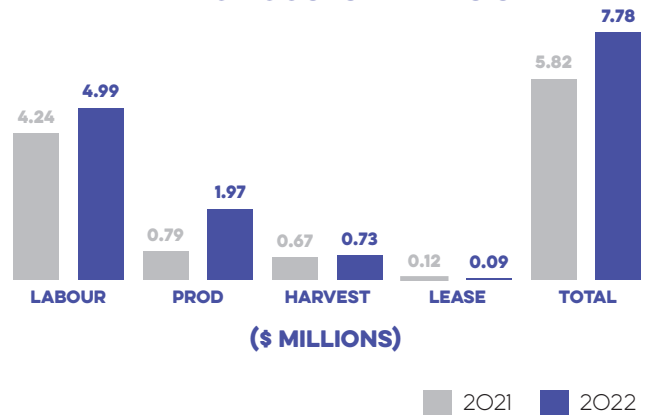


-  Green Kiwifruit - Matapihi/Te Puke
-  Gold Kiwifruit - Matapihi
-  Gold Kiwifruit - Kerikeri
-  Gold Kiwifruit - Heretaunga

The fruit revenue in 2022 is \$3.4m higher than the previous year. We continue to deliver strong returns from our foundation orchards by targeting KiwiStart, optimising our yields, and our fruit quality. Our new Kerikeri orchard although only young has also boosted our revenue contributing \$1.2m to this significant increase in fruit proceeds.

As we continue to grow our kiwifruit business we also experienced an increase in costs. Total direct costs grew by \$1.9m or 34% from 2021. Labour has continued to be the number one challenge for the Industry. Keeping our highly skilled employees and contractors remunerated in line with industry expectations has been our focus. Navigating the impact of COVID-19 on reduced labour availability and managing increasing costs while keeping our staff healthy has proved challenging.

DIRECT COSTS ANALYSIS

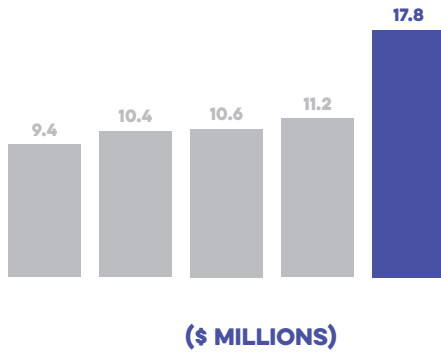


KEY HIGHLIGHTS 2022 | EXPENDITURE

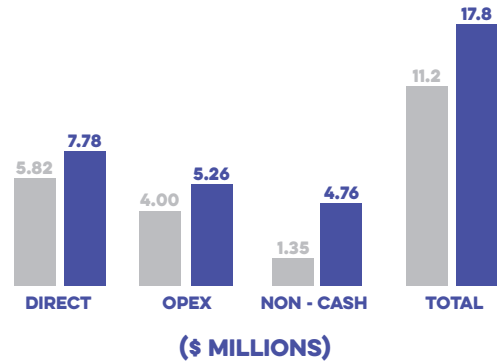


KEY HIGHLIGHTS 2022 | EXPENDITURE

5 YEAR EXPENSE TREND



COST ANALYSIS



■ 2021 ■ 2022

KEY HIGHLIGHTS 2022 | DISTRIBUTIONS

THIS YEAR WE MADE
TOTAL DISTRIBUTIONS OF \$2.4M



**\$2.3M OWNER
DIVIDENDS**



**\$4.4K SPORTS
GRANTS**



**\$35K EDUCATION
GRANTS**



**\$13.6K KAUMATUA
HEALTH GRANTS**



**\$40.6K CULTURAL
GRANTS**



**\$8.1K DISCRETIONARY
GRANTS**

‘Manaaki whenua, manaaki tangata, haere whakamua’
‘Care for the land, care for the people, go forward’

FINANCIAL OUTLOOK

2022



\$273M
TOTAL ASSETS

2030



\$400M
TOTAL ASSETS



\$194M
NET ASSETS



\$280M
NET ASSETS



\$8.9M
NET PROFIT B/TAX



\$18M
NET PROFIT B/TAX



81%
ORCHARD & PROPERTY ASSETS



70%
ORCHARD & PROPERTY ASSETS



19%
CASH COMMERCIAL PROPERTY
& EQUITIES



30%
CASH COMMERCIAL PROPERTY
& EQUITIES





TUATORU DISTRIBUTIONS REPORT

DISTRIBUTIONS REPORT

**He pārekareka te ngākau ki te whakaatu
atu ki a koutou i te rīpoata mō te
tohatoha tahua**

**‘Naū te rourou, nāku te rourou,
ka ora ai te iwi’**

**‘With your food basket and my food
basket the people will thrive’**

Today it is with pleasure and gratitude that we share the successes of our people and our mokopuna as we continue to be resilient, and vigorous in all we aspire to be.

Tertiary Education Grants 2022

This year, we worked in conjunction with the Māori Education Trust, Victoria University of Wellington and for the first time, Massey University. Students studying at these two tertiary institutions receive an increased level of financial support because of these partnerships, all needed whilst striving to achieve their chosen academic qualifications.

We received thirty applications, with one student studying at Victoria University of Wellington and four studying at Massey University. Three applications were received for the Rawiri Puhirake Te Kani 2022 Excellence Scholarship. The 2022 tertiary education grants and our partner's contributions totalled \$57,000; our Trust provided \$38,000, the Māori Education Trust provided \$16,000, Victoria University \$1,000 and Massey University \$2,000. Although the Māori Education Trust contribution was less than the previous year, this contribution along with other partners was well received by all our recipients.

We are pleased to announce that Ngareta Timutimu was awarded the Rawiri Puhirake Te Kani Excellence Scholarship for 2022. Ngareta is studying at Te Wananga o Aotearoa in Te Tohu Paerua o Te Reo Kairangi – her thesis topic is Kei

Ngaro To Tatou Reo Rangatira (middle generation language crisis). Part of her research includes two projects launched earlier this year, Te Huringa Āhuarangi – ‘what is climate change, how will it impact on our people, and our indigenous ways?’ and ‘understanding western science to provide us with the insights to limit its impact now and into the future’. Her second project, Te Pae Nekeneke aims to support the pāetapu and reo speakers whilst strengthening the leadership of our whānau.

Our Trust is committed to our people strategy, and next year we will revisit the launch of a rangatahi leadership and governance summit. We aim to reaffirm and identify whānau, hapū, and iwi champions. The programme will also provide invaluable networking opportunities for our rangatahi.

Internships

We received one application for the 2021-22 summer internship, which did not result in a placement.

Sports, Cultural, Kaumatua Health and Community Grants

We are excited to see the increase in sporting, community and cultural events and activities. Although, previous annual events were cancelled due to the pandemic, we are recovering, sports and community events are taking place, and the uptake on applications this year has been promising.



“We have approved twelve sports grants, one cultural grant, three community grants, thirteen kaumatua health grants, and four chairman discretionary grants totalling over \$31,000.00.”

So far this year, we have approved twelve sports grants, one cultural grant, three community grants, thirteen kaumatua health grants, and four chairman discretionary grants totalling over \$31,000.00.

To conclude, we will continue to nurture our Ngāi Tukairangi people, whenua and business whilst promoting other areas of interest that will enhance our people, our rangatahi and our tamariki.

“E whakanui ana mātau i te angitu o to tātau iwi me a tātau umanga”

Kia tūpato, kia noho haumaruru tonu.

**Helen Te Kani Matenga, Ratahi Cross,
and Helen Ellis
Grants and Education Committee**

TERTIARY STUDY GRANTS

We are proud to share some of the stories of our distribution recipients over the last year with you all.

TUI HENRY



I studied a Bachelor of Law and a second major in Te Reo Māori. Being a girl who grew up on my marae on my mum's side in Te Tau Ihu and within Te Ao Māori, I always knew that I wanted to study Te Reo Māori at university. To be able to be fluent and confidently speak Māori in any setting was my goal. I also wanted something to compliment this degree. After conducting some of my own research and discussing this issue with whānau, and because I also held a strong interest in human rights, I decided to study law. I wondered whether growing up surrounded by my iwi and hapū helped shape and influence my choice of study. Last year, I was provided with a tertiary grant to continue my studies and for that, I am very appreciative.

In 2022, I have just completed my studies and graduated. My goal now is to undertake my professionals and be admitted to the bar so I can pursue a career in environmental law. I aim to change the way we view Te Taiao and the importance of our relationship with it.

I am very grateful and thankful for all of the support that I have received from all of my iwi and hapū and hope to be able to give back that same support in the near future. Hopefully, when I become a qualified lawyer.

YANG YANG YONG



I began my study in the year of 2016 right after college. I always had a strong desire to become a lawyer from a young age, however throughout college my passion for business and history is what ultimately sparked my study path of a conjoint degree in law and business. Throughout my studies, I endured both highs and lows which contributed to the person I am today; this has also been because of the support I have got from my whānau and hapū. As someone who has not always been involved with my Māori side, I am grateful to have gone through university and become more connected to where I am from and learn more about the other half of who I am.

I have also come to understand that my whānau, hapū and iwi are there to help me when needed, as what has happened with the tertiary grants, I am therefore grateful for the support from the Ngāi Tukairangi Trust.

Later, I hope to be in a position where I can give back as well. In the future, I hope to eventually go into a profession as a corporate lawyer, where I can later help my whānau with what I specialise in.



TUI ROLLESTON-YEAGER



Tēnā koutou. E mihi ana ki a Ngāi Tukairangi mō te putea tautoko mō taku tau whakamutunga ki Te Whare Wānanga o Waikato. Nā tēnei putea i utu i taku nama me te hoko pukapuka.

I am very grateful for the support this year from the Trust which has helped me to pay my fees and purchase books and equipment for study. I am currently completing my final research paper on 'the barriers and enablers of Māori women taking up leadership roles in schools'. I will have this completed at the end of this year, and will graduate with a Masters in Educational Leadership.

All the papers that I have been enrolled in have been related to my work in Māori medium education from learning about building a culture, culturally responsive pedagogies, different leadership models through to critiquing kaupapa Māori and culturally responsive research. My final research topic has expanded and challenged my thinking while allowing me to trial the theories and put them into place in my everyday mahi. I am grateful to be living here in our Matapihi community and be able to contribute to the education space within the wider Tauranga Moana, Waiariki rohe.

Heoi anō ka nui te mihi ki a koutou e kaha tautoko i ahau.

"Kia ū te manawa rere"
– nā Rawiri Puhirake

TE AOMIHIA SAMUELS



Ko Te Aomihia Samuels toku ingoa. He uri tenēi nō Ngāi Te Rangi me Ngāi Tukairangi. He mokopuna tuarua au o Nanny Mere Palmer nee Toitōi.

I have been a recipient of the Ngāi Tukairangi grant on two occasions. One was for sports - representing Waikato in touch. I also received a grant for tertiary studies at Te Kuratini in Waikato where I studied graphic design.

I am grateful for the support from Ngāi Tukairangi, it has given me the opportunity to now work for a talented wahine Nicola Te Kiri, the well known and renown fashion designer. I have been working for Nicola for five months now where I am learning lots of new skills. I hope one day to own my own pakihi and return to Tauranga moana to help and support the next generation.

SPORT GRANTS



JOHNLEES FAULKNER

Tēnā koutou te poari whakahāere o Ngāi Tukairangi Trust.

Ko tēnei au he uri nō Tukairangi e mihi ana ki a koutou mō wā koutou kaha tiaki i ngā whenua o a tātou tipuna, kei te mihi, kei te mihi, kei te mihi. I'm writing to thank you for the privilege of receiving financial assistance last year and prior years which have helped me to achieve higher levels within my sporting and educational opportunities. These are some of the specific achievements that your financial assistance have enabled me to accomplish.

In 2020, I was in the Junior Warriors U16s Development Team. In 2021, I was fortunate to participate in a number of representative teams including being in the Upper Central Zone Stallions U18s (we won the competition), the NZ Māori U17s Tournament Team, I was the Taranaki Under 17s Captain and I was also asked to sign and move to Australia for school league.

In 2022, I was fortunate to be in the following representative teams – the Upper Central Zone U20s, the NZ Māori U/18s, Taranaki U/19s and the Upper Central Zone U/18s as well.

Although I still play club league and I have a passion for the game, I made the decision to pursue a career in the building industry instead of moving to Australia to pursue a sporting career in rugby league. I am currently working as an apprentice builder. I would also like to help the future up and coming young Māori league talent by offering my assistance with coaching, training, guiding, advising and mentoring the next generation of up-and-coming players.

Heoi ano, e aku rau rangatira mā, aku mihi nui mō wā koutou kaha akiaki i ahau, otira mātou katoa ngā uri o Tukairangi.

Nāku noa, Johnlees Ihaka Faulkner.



CHILO HEUREA



I am a competitor in weightlifting and CrossFit. I was lucky enough to earn the sports grant which got me to the North Island Weightlifting Championships. I competed as a U64kg lifter and managed a 63kg snatch and 90kg clean and jerk, finishing with an overall total of 153kg.

My future sports goals are to compete internationally and represent my people on a world stage. The Ngāi Tukairangi Trust has helped me get to competitions aiding in my weightlifting achievements so far.

I want to set an example for rangatahi to chase their dreams no matter how big and to always be proud of who you are. I would like to be involved in something like that in the future. "Whāia te iti kahurangi ki te tūohu koe me he maunga teitei".

"Chilo has been coaching CrossFit for the past two years and is particularly strong in the field of weightlifting. A national competitor, Chilo is known for her speed under the bar with snappy shoulders in the Snatch and loves a solid clean. When she's not in the box training or coaching, you'll find her at the beach, grabbing some quality coffee and spending time with friends/family and her cat".

www.crossfit3216.co.nz

MIHI AWATERE



I have been an active competitor in darts with members of my family for some years, including my mum Pani Awatere who passed away earlier this year. I have obtained sporting grants over the last two years to assist me with the costs of attending tournaments as you need to be part of the ranking process nationwide. For instance, I have been travelling to 'ranking tournaments' all-over New Zealand to ensure I can qualify for the knockout rounds. I am currently number 8 in New Zealand, and I just came back from the Taranaki open event where I came 3rd in the singles.

I am currently the East Coast/Hawkes Bay Ladies Champion, and I made the North Island A team last year. I made the North Island B Team this year and got selected over the last week. Those placed in these teams can be selected into the squad selected for the New Zealand teams, to represent our country in the world championships.

I am so grateful to my whānau for their support. When mum was alive, she ensured these types of support opportunities were catered for. I will ensure that I stay connected and keep lines of communication open, so one day, when I become the national champion, you will all know and there won't be any doubt about whether my applications deserve support. Ngā mihi nui ki a koutou.

CULTURAL GRANTS



TAIKURA KAPA HAKA AHUREI

Taikura Kapa Haka Ahurei is an annual kaumatua, pakeke haka competition hosted by Te Papa Tongarewa Museum of New Zealand. The competition is usually held in Wellington where all regional groups across New Zealand compete. Unfortunately, due to COVID-19 in 2021 the organisers decided to travel across New Zealand and film each group in their own regions.

The pakeke kapa haka approached me and asked if I would tutor the group for the filming and I was more than willing to support their campaign. I spent three months with the group preparing them for film day and learning the different songs from Tauranga Moana.

The members of the group consisted of some very important kaumatua of each marae across Tauranga and I was very fortunate to spend that time with them. The group decided that we would travel to all the different marae that were available at the time to practice items and perfect the choreography.

I also spent two months communicating with Pango Productions ensuring that we were ready for the day of filming, which culminated into a documentary type show which was aired on mainstream television. I would like to thank Ngāi Tukairangi Trust for the support for making this happen.

Nā Monique Rangi.



HAERENGA KI OTAUTAHĪ

Time has just flown with so many of our loved ones gone since we travelled in June 2021 last year; two very special ones in these photos. Our Ngāi Tukairangi kaumātua are indebted to the Ngāi Tukairangi Trust for the assistance to allow us to travel to Koukourarata kei Te Waipounamu.

We went to take Rewa Ngatai, mokopuna of Fergie and Rewa, to her new management role for the marae located in Banks Peninsula.

This was to be the final major haerenga for our rangatira. Not enough can be said about Koro Kihi who on this occasion put up with the air travel and long road journey, with us all having time out at his cousin's home in Tuahiwi, Christchurch. On our return, we all left the airport to travel with our lwi to the tangihanga of Bill Maxwell.

And then there was our beloved Uncle Joe. Koukourarata Marae was special to him.

But on the way there, he relished the time showing us his hometown of Lyttelton, pointing out the populated hillside where their home looked down on the Port. His father was the mayor for several terms.

It was only natural that he would join the life of a merchant seaman and a career which ended in Matapihi.

“Moe mai korua e nga whakaruruhau o Ngāi Tukairangi. Moe mai i roto i te ringa kaha o Te Matua Nui i te rangi”.

Many thanks again to our Ngāi Tukairangi Trust who have supported not only this haerenga but others which allow us to foster and build relationships so that our uri can continue to maintain and enrich these important links.

Ngā Kaumātua o Ngāi Tūkairangi.

COMMUNITY GRANTS

MATAPIHI SPORTS



Tēnā koutou, Matapihi has always been a proud sporting community and we have bred some amazing and talented sportsmen and women over the years. In 2008, Matapihi Sports was established as a charitable trust and our mission was simple, to maintain annual representation at Pā Wars and support teams and individuals of our whānau who represent our community at all levels.

The committee is made up of representatives from our three marae and the taonga we play for, represent generations of whānau who have played over the years. We are now seeing our babies come through the ranks and play alongside their fathers, mothers, uncles, aunties and cousins on the field and the court. Annual Pā Wars are a highlight for many and provide a vehicle for our community to come together as one, in the spirit of whānaungatanga, kotahitanga and whakapapa.

We acknowledge the importance of tikanga by conducting whakatau at our marae to help strengthen our pae, acknowledge our links to one another and manaaki our manuhiri. We provide support to our community by providing our marquee for community events – especially those held at our marae and kura. We are humbled and grateful for the ongoing support we have received from Ngāi Tukairangi Trust to assist us in upholding this annual tradition and look forward to many more years ahead as our new generation comes forward. Ngā mihi nui kia koutou, Te Whānau o Matapihi Sports.

TAURANGA MOANA TUMATAUENGA



The Tauranga Moana Tumatauenga marae based Anzac Dawn services originated back in the 1980's, when local returned servicemen from the Malaya, Borneo and Vietnam campaigns would meet at Hairini Marae for breakfast and refreshments. Their vision was to have a more personalised, tikanga based Māori Anzac Dawn service held at Tauranga Moana marae every year. In the 1990s, their vision came to fruition with the initial services being funded by the returned servicemen.

Since 2014, I have helped my dad, Lincoln Smith; Tapuraka Dickson, Perry Smith, Ben Morunga and Howie Wilson, who were members of the organising committee to run the event each year. In late 2019, we initiated planning for the 2020 service to be held at Tutereinga Marae; however due to COVID-19 restrictions we rescheduled it for 2021. It was a great honour for us as we had not had a service there before. Sadly, Kiritoha Tangitu, who had been the host liaison at Tutereinga Marae passed away before the service. Tutereinga Marae whānau were fabulous hosts, and I am told – Kiritoha would have been proud.

The 2021, the Anzac Dawn Service was extra poignant for me and whanau as it was our first service without our dad and Uncle Perry, and sadly Uncle Kihī's last as he passed away in August 2021. We have been very fortunate to receive a community grant from Ngāi Tukairangi Trust every year since 2014 to assist with expenses for these services. We are very appreciative and will continue to hold our annual event in order to honour and remember those who made the ultimate sacrifice for us all.



ECO-WARRIORS

EcoWarriors has completed its fourth year as a Christmas program sponsored by the Trust through its chairman.

The programme aims:

- To provide meaningful employment for our rangatahi at the start of the Christmas season.
- To teach our rangatahi how to apply for employment roles, from putting together a CV to learning interview skills.
- To give our rangatahi real life experiences in a working environment, taking responsibility for the work area, their fellow workmates, leadership roles, time management and in general good work ethics, and:
- To encourage our rangatahi to be responsible members of our community and hapū of Ngāi Tukairangi.

The participants are aged between 14-17 years. This year our EcoWarriors took on a work programme based around the marae and environs of Matapihi, (Hungahungatoroa, Waikari, Whareroa). Rangatahi performed duties such as water blasting and washing down the buildings and pathways, and helped clean up the gardens and grounds for the marae. In addition, rangatahi took time to sit down with pakeke to learn some of the narratives about our hapū. Tapuiti Ellis was instrumental in imparting his knowledge in this area.

As with other years, rangatahi also spent time removing plastics and rubbish from around our streets and they also took part in removing rubbish from our wetlands. Unfortunately, the weather wasn't particularly pleasant at the time.

A special part of their learning was attending as part of our Ngāi Tukairangi Trust, the tangihanga of one of our previous Chairman, William Hiamoe. It was quite moving to see our rangatahi dressed in their blacks and taking an active part in the proceedings.

The program started as a simple means of giving our children the opportunity to earn some income before Christmas so they could contribute to their own family Christmas celebrations. Being able to buy a simple gift for their families is a huge thing for our rangatahi.

Now the program has become an integral part of our hapū development. We will put up early notices so that our whānau can make sure their children have an opportunity to be part of this excellent program.

“He kakano ahau i ruia mai i a Rangiatea”

I am a seed which was sown in the heavens of Rangiatea.

GRANT RECIPIENTS 2022

Community Grants

Ihaka Smith

To develop a Te Ao Māori online learning hub

Tania Smith

Tauranga Moana Tumatauenga Society

Matapihi Sports

Annual Pa Wars season 2022

Cultural Grants

Mihikeita Ngata

Nau Mai ki te Ao – Newborn Te Reo book

Discretionary Grants

Te Matapihi Kohanga Reo

Kaimahi staff room

Waikarei Marae

Sarah Wairepo tangi

Whareroa Marae

Joseph Briggs tangi

Matemoana McDonald

Campaign – fundraising support

Kaumatua Health Grants

Bessie Wilson

Poihaere Walker

Lynn Robb

Pua Taikato

Marihiria Haimona

Karen Newth

Te Ata Bagnall

Margaret Bailey

Ivan Ruru

Cecelia Edwards

Te Aorere Placid Briggs

Donna Sayer

Robert Faulkner

Sports Grants

Awa-Iti Toa Hawira

Tai Mitchell Maroon Girls 10's Rugby

Keairah Te Kani

U16s Tauranga Mauao netball representative team 2022

Chilo Anne Heurea

Weightlifting North Island Championships

Ngaparetaua Wharekura

CICA Cook Island Nationals 2022

Tirikawa Tahī

CICA Cook Island Nationals 2022

Tirama Tahī

CICA Cook Island Nationals 2022

Carley Hall

CICA Cook Island Nationals 2022

Wayne Heurea

New Zealand Darts Council Association Nationals

Tangiwai Heurea

New Zealand Darts Council Association Nationals

Riria Awatere

New Zealand Darts Council Association Nationals

Mihi Awatere

New Zealand Darts Council Association Nationals

Devyn Taikato

NZ Junior Mens U20 Volleyball Team

Tertiary Education Grants

Aria Transom

Bachelor of Commerce

Armanii Martell-Ririnui

Bachelor of Business

Caprice Newth

Bachelor of Design Innovation (Media Design)

Chilo Heurea

Bachelor of Nursing

Danielle Waiari

Bachelor of Medicine and Surgery

Dominique Tamihana

Bachelor of Laws

Eden McCarthy

Bachelor of Health Sciences/Bachelor of Laws (Honors)

Jing Yong

Bachelor of Business/Bachelor of Laws conjoint

Josephine Yeager

Te Tohu Paetahi Ako: Bachelor of Education (Teaching)

Keita Durie

Master of Education (Māori Education)

Kiamaia Ellis

Doctor of Philosophy, Environmental Sciences

Linsey Reti

Masters Degree, Māori Development and Indigenous Studies, Social Work Degree

Lucy Coombe

Bachelor of Law and Bachelor of Science

Michael McCarthy

Bachelor of Law and Commerce (Accounting) and Te Reo Māori

Neihana Reihana

Postgraduate Diploma in Theology

Rāwinia Wikaira

Bachelor of Arts and Science

Saphire Kalman

Bachelor of Social Work

Stevee Rihia

Masters of Resource and Environmental Planning

Suzanne Hepi

Master of Business Studies

Tahleisha Smith

Bachelor of Teaching

Tamara Fles

Bachelor of Arts

Teah Elliott

Bachelor of Medicine and Surgery

Teresa Crooks

Bachelor of Teaching (Early Childhood Education)

Tui Yeager

Masters in Educational Leadership

Tui Rose Papanui

Masters in Education Leadership

Whetumarama Timutimu

Bachelor of Law

Zoe McGarvey

Diploma in Professional Scuba Diving

Tertiary Excellence Scholarship**Ngareta Timutimu**

Te Tohu Paerua o te Reo Kairangi

*Grant recipients approved from 1st January to 20th September 2022



**NGĀI
TUKAIRANGI**
TRUST

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